



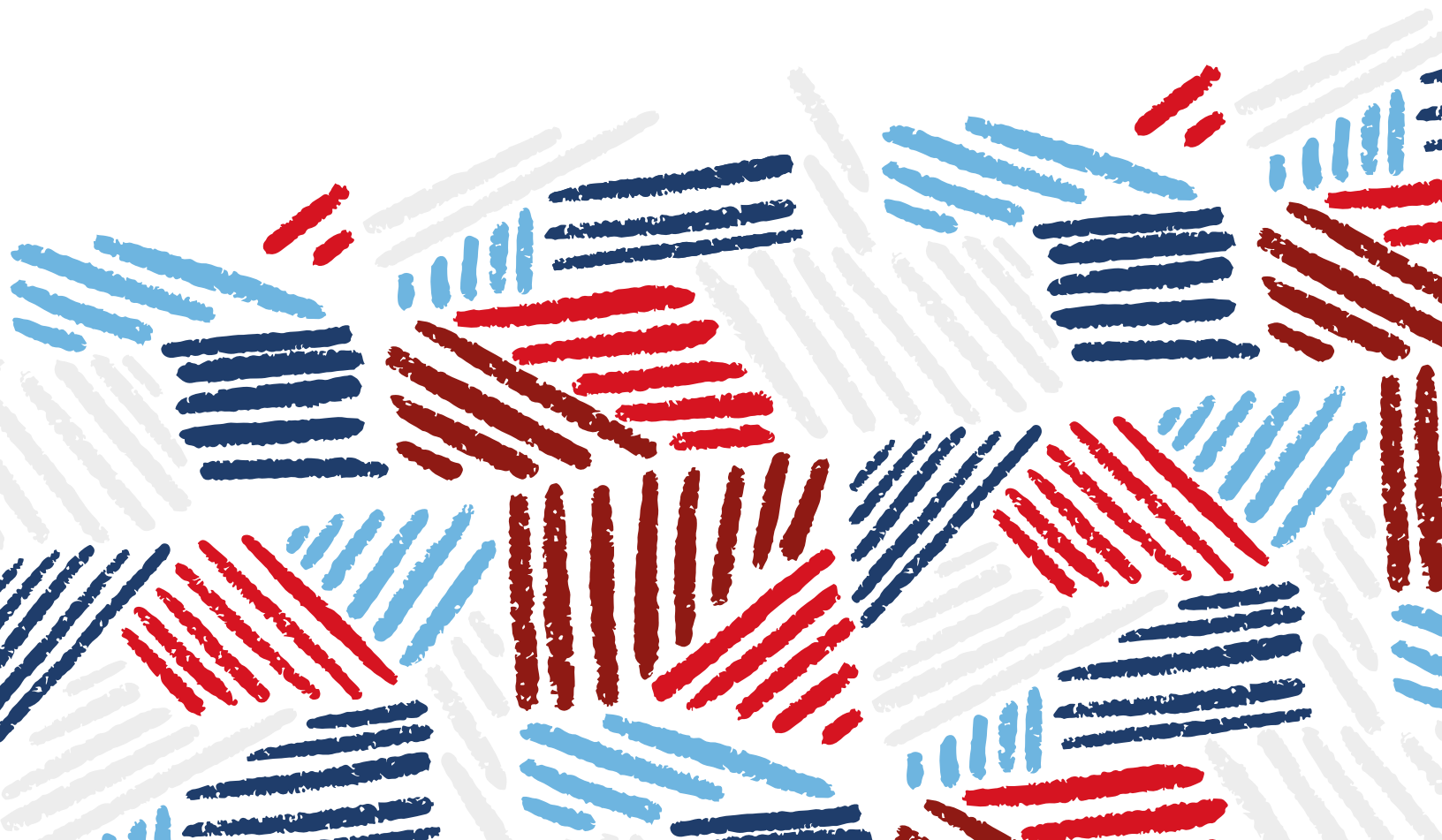
SLIETER  
*Solutions*

HOW CAN I HELP?

# Welcome to Medicare 2024

## Learn the Answers to These Questions & More!

- ✓ When and how do I enroll?
- ✓ What are all the parts of Medicare?
- ✓ What is Medicare Advantage versus Medicare Supplement?
- ✓ How do I find the right plan for my lifestyle?





# Medicare Eligibility & Enrollment

## Who Is Eligible?

- Medicare eligibility typically begins the first day of the month in which you turn 65 years old. One exception: If you were born on the first day of a month, you will actually become eligible for Medicare on the first day of the prior month.
- If you are under age 65, you can become eligible for Medicare if you have been on Social Security Disability Insurance for 24 months or if you have medical conditions such as End Stage Renal Disease or ALS.
- You must also be a U.S. citizen or permanent resident.

## Do I Need to Sign Up for Medicare Parts A & B?

- **I have no current coverage:** Yes, it is often your best option to enroll in both parts of Medicare, Parts A and B, when first eligible.
- **I'm covered by an Individual Health Plan:** Yes, it is often your best option to enroll in both Medicare Parts A and B when first eligible. Anyone currently receiving a Tax Credit Subsidy through [www.HealthCare.gov](http://www.HealthCare.gov) will lose their subsidy when Medicare eligibility begins. You will need to end your current individual health plan coverage on the date that your Medicare coverage will begin.
- **I'm covered by a Retiree Group Health Plan:** Typically, most Retiree Group Health Plans will require you to sign up for both Medicare Parts A and B. However, you will need to compare the cost and benefits offered to determine if the RGHP option will be right for you when compared to buying private coverage options.
- **I'm covered by an Employer Group Health Plan (19 or fewer employees):** Yes, you will need to enroll in both Medicare Parts A and B as soon as you are eligible. For smaller companies, Medicare is the primary payer and your EGHP will become your secondary coverage. Group plans can refuse to pay claims if you fail to enroll in Original Medicare.
- **I'm covered by an Employer Group Health Plan (20 or more employees):** Typically, if you are still working and covered by an EGHP, it is okay to enroll in Medicare Part A, since it doesn't cost you anything. However, you will not need to enroll in Medicare Part B. When you are ready to leave your employer and their EGHP, you can then sign up for Medicare Part B – with no late enrollment penalty.



**If you are on a group plan through your employer,** you will need to enroll in Medicare before that coverage ends. If you wait to enroll in Part B, you are allowed to enroll during a Special Enrollment Period. You can sign up for Part B during the 8-month period that begins the month after the employer plan coverage ends, or when the employment ends, whichever is first.

It may be to your advantage to enroll in Medicare Parts A and B when you are first eligible. However, if you are still working you should compare the costs to determine if you should delay Part B enrollment or not.

Here's what to look at when comparing: premiums, deductibles, copays, coinsurance, out-of-pocket maximums, and other features to Medicare options.

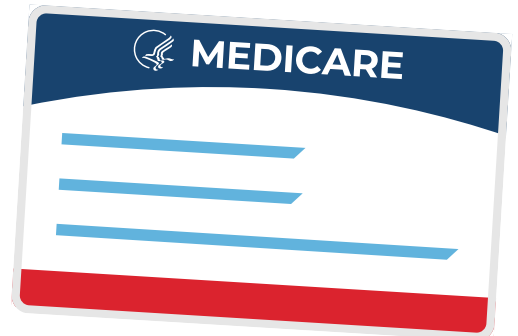
## When Do I Need to Enroll?

- **If you already receive benefits from Social Security:**

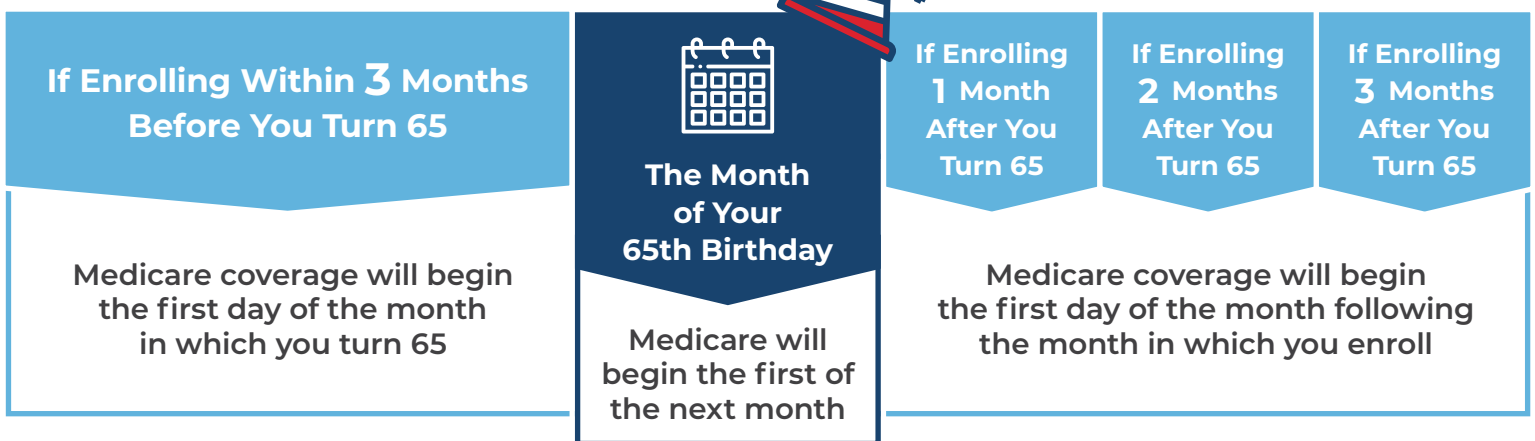
You will automatically be enrolled in Medicare Parts A and B (Original Medicare). Your Original Medicare card will be mailed to you about three months ahead of the month in which you will be eligible.

- **If you do NOT receive benefits from Social Security:**

You are **not** automatically enrolled, so you will need to take steps to properly enroll yourself in Medicare. This is typically done in the three-month period before the month you turn 65. By enrolling during this three-month period, your Medicare coverage will begin on time – the 1st of the month you turn 65. If you don't enroll during this three-month period, you will have a delayed start date for your coverage.



## When Will My Coverage Begin?



## How Do I Enroll In Medicare?

Medicare enrollment is handled by the Social Security Administration. There are two options for your initial enrollment in Medicare: going online or contacting Social Security.

- ✓ **ENROLL ONLINE** at [www.ssa.gov/medicare](http://www.ssa.gov/medicare)

*Note that you will need to register and create an online account if you do not already have one.*

- ! **Once there, scroll down & click the blue button which says “Sign Up for Medicare”.**

- ✓ **VISIT IN-PERSON or CALL** your local Social Security office to get help enrolling in Medicare.

**FIND YOUR LOCAL SOCIAL SECURITY OFFICE**

Scan this QR code with your smartphone camera or go to [www.bit.ly/ssa-offices](http://www.bit.ly/ssa-offices)



**After enrolling, your Medicare card should arrive within 3 weeks.**

# Medicare Parts A & B (Original Medicare)

## What Are the 2024 Premiums?

- **Part A:** For most Americans, Medicare Part A is premium free (\$0).
- **Part B:** In 2024, the standard rate you pay for Medicare Part B will be \$174.70/month.
- **Higher income earners** may pay an additional surcharge, called IRMAA: Income Related Monthly Adjustment Amount. See chart below for more details.
  - **Part B IRMAA:** This is the extra surcharge that is added to the Medicare Part B standard base rate (\$174.70) for higher income earners.
  - **Part D IRMAA:** This is another extra surcharge that higher income earners must also pay (gives you the right to enroll in a drug plan). The Part D IRMAA is not applicable for those only paying the standard base rate for Part B.

- **Your income level is determined by your tax return from two years ago – 2022.**
  - If your income has changed significantly since 2022, you can file an appeal by either talking with your local Social Security office or submitting form SSA-44 online.

Individual Tax Return	Joint Tax Return	Part B Base Rate	IRMAA Part B	IRMAA Part D	Monthly Total
\$103,000 or less	\$206,000 or less	\$174.70	\$0.00	\$0.00	\$174.70
above \$103k, up to \$129k	above \$206k, up to \$258k	\$174.70	\$69.90	\$12.90	\$257.50
above \$129k, up to \$161k	above \$258k, up to \$322k	\$174.70	\$174.70	\$33.30	\$382.70
above \$161k, up to \$193k	above \$322k, up to \$386k	\$174.70	\$279.50	\$53.80	\$508.00
above \$193k, up to \$500k	above \$386k, up to \$750k	\$174.70	\$384.30	\$74.20	\$633.20
\$500,000 or more	\$750,000 or more	\$174.70	\$419.30	\$81.00	\$675.00

**The Extra Help Program** helps those with limited income and resources pay Medicare drug costs. If you think you may be eligible, please contact Social Security to apply.

**For a single individual:** you may qualify if your yearly income was less than \$21,870 and other resources amounted to less than \$16,600 in 2023. **For a married person living with a spouse and no other dependents:** you may qualify if your yearly income was less than \$29,580 and other resources amounted to less than \$33,240 in 2023.

## How to Pay the Part B & IRMAA Premium, If Applicable

- Those receiving any type of benefit from the Social Security Administration will have this cost automatically deducted from your Social Security check each month.
- Those not receiving Social Security benefits will be billed directly by Medicare, which is typically a quarterly bill.

# Original Medicare Coverage & Costs

## Part A: Coverage for a Hospital Stay (Inpatient Stay)

- **Days 1-60 of a benefit period:** \$0 after you pay your \$1,632 Part A deductible.
- **Days 61-90 of a benefit period:** \$408 copayment each day.
- **After 90 days:** \$816 copayment each day while using your 60 lifetime reserve days.

## Part A: Coverage for a Skilled Nursing Facility Stay

- **Days 1-20 of a benefit period:** \$0 copayment.
- **Days 21-100 of a benefit period:** \$204 copayment each day.
- **Days 101 and beyond:** You pay all costs.

## Part B: Coverage for Other Medicare Services

- You must first pay an annual deductible of \$240/year.
- You then pay 20% of covered charges with no maximum limit.
- You may be required to pay some providers up to an additional 15% (excess charge).

## Main Concerns with Original Medicare

- There are possibly high out-of-pocket costs.
- There is no limit on those out-of-pocket costs.
- There is no prescription drug, routine dental, or routine vision coverage.

## Potential Medicare Mistakes to Avoid

- As you get closer to 65, be on the lookout for important mail from insurance companies, Social Security, Medicare, and the Department of Health and Human Services. Your mailbox will soon pile up with junk mail, but be sure not to accidentally toss out any official documents or communications.
- Seen a TV ad or heard a radio ad recently about Medicare? Take everything with a grain of salt. Advertisements will likely over-promise and under-deliver potential plan benefits. Double check before mistakenly enrolling in any plan.
- Do not give out your Medicare or Social Security ID numbers to anyone other than your trusted insurance agent. Be wary of scam callers and thieves.
- For each year you could have signed up for Part B but didn't, you'll be penalized an extra 10% per year. Likewise, the penalty for Part D is an extra 1% for each month (or 12% for a whole year) if you either a) don't join a Medicare drug plan when you first get Medicare, or b) go 63 days or more without creditable drug coverage.
- You need to sign up for Medicare Part A and Part B if you're 65 or older, even if you can continue your employer's health insurance through COBRA after you leave your job. Otherwise, you could end up with late enrollment penalties and coverage gaps.



To find all costs associated with Original Medicare, go online to [www.bit.ly/medicare-costs](http://www.bit.ly/medicare-costs)

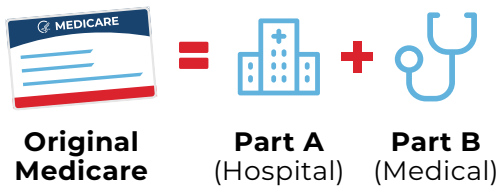
# How Do I Want to Receive My Medicare Coverage?

Typically, there are two ways you can receive your coverage, explained below. Regardless of what option you choose, you must continue to pay your Medicare Part B premium plus any applicable IRMAA payments. See page 3 for those amounts.

## OPTION 1

### Original Medicare

AKA Medicare Parts A & B



**WITH**

### Medicare Supplement

AKA Medigap Insurance or Med Supp



**WITH**

### Medicare Part D

AKA Prescription Drug Plan (PDP)

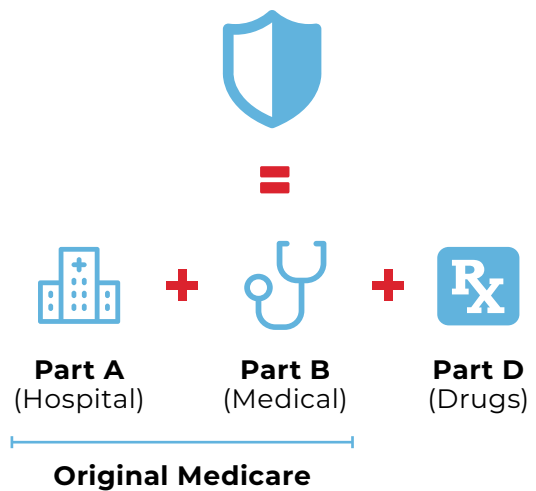


Fill in the gaps of your Medicare Parts A & B coverage with a Medicare Supplement Plan and a stand-alone prescription drug plan.

## OPTION 2

### Medicare Advantage

AKA Medicare Part C or MA Plan



Medicare Advantage Plans combine Medicare Parts A & B (Original Medicare) with or without Medicare Part D (prescription drug coverage).

*Some Medicare Advantage Plans may also include coverage for other services, like fitness programs, OTC benefits, and dental, vision, and hearing coverage.*

## REMEMBER:

Those enrolled in a Medicare Advantage plan (Option 2) must remain enrolled in Medicare Parts A & B and continue to pay for Medicare Part B and any applicable IRMAA payments.

## **Buying Tips & Important Info About...**

### **Medicare Supplement (Medigap Insurance or Med Supp)**

- Medicare Supplement premiums can vary based on your age, gender, and tobacco usage. Rates also increase as you get older, usually. Make sure to buy from a reputable carrier that has a good renewal rate history.
- Medicare Supplement Plan G is the most popular type of Medicare Supplement Plan. Plan G pays 100% of your out-of-pocket medical expenses after you pay the 2024 Medicare Part B annual deductible of \$240.
- Medicare Supplement Plans are guaranteed-issue when you first enter Medicare. However, if you later wish to change plans or buy from another insurance carrier, you could be subject to medical underwriting, unless you qualify for a qualifying event.

### **Medicare Advantage (Medicare Part C or MA Plan)**

- Medicare Advantage Plan offerings can vary by county and state.
- Make sure you understand the provider network for the plan (HMO versus PPO) and how your prescription drugs may be covered by the plan.
- Many plans offer extra benefits, such as transportation to health-related services, fitness memberships, over-the-counter medications, meal delivery programs, and dental, vision, and hearing coverage.
- Rates are NOT based on your age, gender, or tobacco usage.
- You are allowed to change plans every year during the Medicare Annual Enrollment Period (AEP) from October 15th through December 7th.

### **Medicare Part D (Prescription Drug Coverage or PDP)**

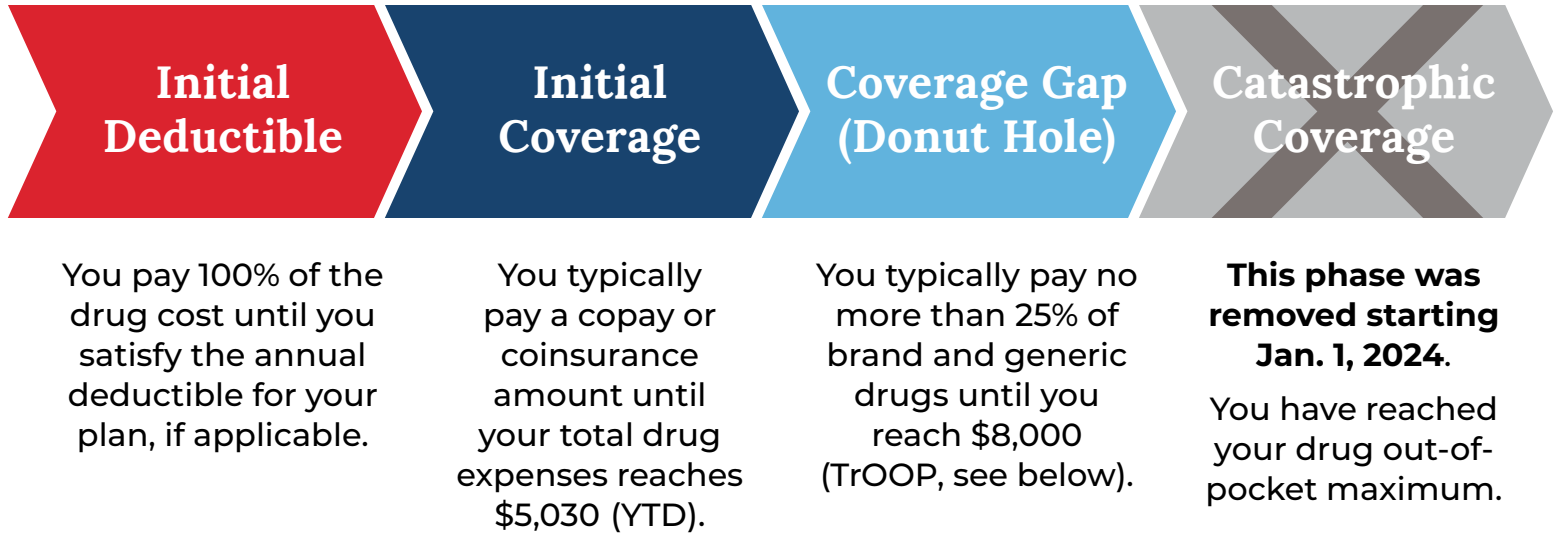
**The following page details more about Medicare Part D.**

- Purchased as a stand-alone drug plan (Option 1) or included with Medicare Advantage Plans (Option 2). See Option 1 versus Option 2, to the left.
- Those opting not to enroll in Medicare Part D prescription drug coverage may be subject to a late enrollment penalty.
- Low income earners may qualify for reduced drug plan premiums and costs through the “Extra Help” program offered by Medicare. Contact your Social Security office or go online to [www.bit.ly/medicare-drug-costs](http://www.bit.ly/medicare-drug-costs) for more details.
- What prescription drugs are covered and how they are covered can vary between plans. Always review how your drugs are covered prior to enrolling in any plan.
- Many prescription drug plans offer savings by utilizing “preferred pharmacies”. Preferred pharmacies can vary between plan options.
- You are allowed to change drug plans every year during the Medicare Annual Enrollment Period (AEP) from October 15th through December 7th.

***Not all plans offer all these benefits. Availability of benefits and plans varies by carrier and location. Deductibles, copays and coinsurance may apply.***

## Medicare Part D (Drug Coverage)

Medicare Part D, the prescription drug benefit, is the part of Medicare that covers most out-patient prescription drugs. Part D is offered through private companies either as a stand-alone plan for those enrolled in Original Medicare, or as a set of benefits included with your Medicare Advantage Plan.



**Note:** On January 1st of each year, the coverage cycle starts over and the dollar limits can change. The amounts above reflect the 2024 plan year.

## Facts About Medicare Part D

- A **formulary** is a list of covered prescription drugs within a Medicare Part D Plan. The formulary is usually divided into tiers or levels of coverage based on the type or usage of the medication. Each tier will have a defined out-of-pocket cost that you must pay before receiving the drug.
- Medicare beneficiaries can join a prescription drug plan that will offer many types of insulin at a maximum copayment of \$35 for a 30-day supply through all four phases.
- During the Initial Coverage Phase, the YTD total of \$5,030 includes what you pay toward your drug costs as well as what insurance pays toward your drug costs.
- The **TrOOP, or Out-of-Pocket Threshold**, amount total of \$8,000 includes any out-of-pocket expenses the member has paid during the Initial Coverage Phase plus a credited 95% of the total cost of drugs filled during the Coverage Gap Phase.
- Medicare imposes a **late enrollment penalty, or LEP**, on anyone that does not enroll in some type of creditable drug coverage once you are first eligible for Medicare.
- You will pay different drug costs during the year. It is also important to know that under certain circumstances, your plan can change the cost of your drugs during the plan year. Your plan is required to alert you if such changes are made. Your plan cannot change your deductible or premium during the plan year.





# Medicare Enrollment Periods Explained

## Annual Enrollment Period (AEP)

- The Annual Enrollment Period (AEP) is October 15th through December 7th each year.
- This is the time period where you can change your Medicare Advantage plan or your Medicare Part D Prescription Drug Plan if you wish.
- Plan changes made during this period will take effect on January 1st of the next year.

## Open Enrollment Period (OEP)

- The Open Enrollment Period (OEP) is January 1st through March 31st each year.
- This is another opportunity for Medicare Advantage Plan members to make a plan change. During this time, Medicare Advantage-eligible beneficiaries will be able to change their MA Plan, or they may choose Original Medicare and find prescription drug coverage with a Medicare Part D Plan.
- Plan changes made during this period take effect on the first of the month following submission of a new application.

## Special Enrollment Periods (SEPs)

- Special Enrollment Periods (SEPs) are special qualifying events that can occur throughout the year which allow you to enroll in or change your Medicare Advantage Plan or Medicare Part D Prescription Drug Plan.
- Qualifying events can include, but are not limited to: moving to a new area, losing employer group coverage, or moving into a skilled nursing facility.
- Extra Help SEP: If you qualify for Low Income Subsidy (LIS), you can change your Medicare Part D or Medicare Advantage Plan once per quarter during the first 9 months of the year. For the fourth quarter, you have AEP to change plans if needed.



## Key Medicare Terms to Remember

- **Premiums:** The cost you pay for coverage. Most premiums are billed on a monthly basis with various payment options.
- **Copay:** A *fixed cost* you pay for particular covered services. Your insurance coverage will pay any amount due over your copay amount.
- **Coinsurance:** The *percentage* you pay for particular covered services. Your insurance coverage will pay the other portion of the amount due.
- **Deductible:** This is the amount you must pay for healthcare services or prescriptions before your insurance plan provider begins to pay in full.
- **Maximum Out-of-Pocket (MOOP):** This is the most you will pay for medical services in a specified year. Note: The MOOP listed in Medicare Advantage Plans does not include what you pay for prescription drugs.
- **Donut Hole, or Coverage Gap:** This applies to the “Coverage Gap Phase” of a Medicare drug plan. It begins once you reach total drug costs of \$5,030 (YTD). During this phase, you pay no more than 25% for both brand name and generic drugs.
- **IRMAA, or Income Related Monthly Adjusted Amount:** The surcharge that higher income earners pay for receiving Medicare coverage.

# My Physicians & Hospitals List

Your Name: \_\_\_\_\_ Phone: \_\_\_\_\_

Start Date for Part A: \_\_\_\_ / \_\_\_\_ / \_\_\_\_ Start Date for Part B: \_\_\_\_ / \_\_\_\_ / \_\_\_\_

Email: \_\_\_\_\_ ZIP: \_\_\_\_\_ County: \_\_\_\_\_

Notes: \_\_\_\_\_

## Primary Care Physician

Primary Care Physician/Practice: \_\_\_\_\_

Address: \_\_\_\_\_

## Specialists

Specialist/Practice: \_\_\_\_\_

Address: \_\_\_\_\_

Specialist/Practice: \_\_\_\_\_

Address: \_\_\_\_\_

Specialist/Practice: \_\_\_\_\_

Address: \_\_\_\_\_

## Other

Eye Doctor(s): \_\_\_\_\_

Address: \_\_\_\_\_

Dentist(s): \_\_\_\_\_

Address: \_\_\_\_\_

Mental Health Professional(s): \_\_\_\_\_

Address: \_\_\_\_\_

# My Prescription Drug List

Please print the entire prescription drug name as printed on the bottle.  
If the drug is generic, please print the entire generic name.

	<b>Drug Name</b> <i>As Printed on the Bottle</i>	<b>Dosage Amount &amp; Type</b>	<b>Pill Amount Per Day</b>	<b>Pill Amount Per Month</b>
<i>E.g.</i>	<i>Atorvastatin Calcium</i>	<i>20 Mg – Tablet</i>	<i>1</i>	<i>30</i>
1				
2				
3				
4				
5				
6				
7				
8				
9				
10				
11				
12				
13				
14				

## Preferred Pharmacy

Store Name & Address: \_\_\_\_\_

Are you open to an alternative? **YES • NO**

Would you consider using a mail order prescription program to save money? **YES • NO**



# SLIETER *Solutions*

HOW CAN I HELP?



**MARLENE SLIETER**  
*Independent Agent*

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- ➔ [SlieterSolutions.com](https://SlieterSolutions.com)



**Scheduling time to meet with me is easy!**

Simply scan this QR code or go to  
[www.calendly.com/MJSlieter](https://www.calendly.com/MJSlieter) and book a time.